



*Expert network management
solutions for the submarine
telecommunications industry.*

Delivery under pressure...

The 21st century has now witnessed the reality of the global village. A new type of community has formed where communication is the most valuable commodity and voice & data its daily currency. To consumers and businesses, the importance of mobile networks, the internet, supply chain visibility, video conferencing and international banking is on the increase.

The underwater cable sector now faces the classic, mature industry challenge (falling prices vs. increased demand) and only those companies with reliable networks and cost-effective operations will come through as the winners.

In-depth knowledge & experience...

Leotel offers an unrivalled combination of submarine experience, professional software development skills and comprehensive support facilities.

Formed in 1996 by former senior managers and engineers of STC Under Water Cable Systems, Leotel has been providing highly specialised solutions to the submarine telecommunications industry for nearly a decade. Our combined expertise amounts to more than 40 years of sector specific knowledge and our clients include some of the major global leaders in today's market.



We also employ our own uniquely developed methodology – one that is guaranteed to deliver the most professional service available today. From design, through to development and ongoing maintenance, Leotel can provide all the technology systems needed to manage and control your underwater assets effectively.

Coast to coast services from a central location...



Our services have been specifically designed to supply customers with a freedom of choice. From turnkey solutions to assistance on an “as needed” basis, we provide the full range of skills necessary to get systems running and keep them running. We understand that downtime is lost revenue, so every component we deliver not only features built-in resilience, but redundancy back-ups as well. Our experience has proven, time and time again, that this approach is the most cost-effective available.

The following is an overview of the some of the component services we can provide:-

Consultancy

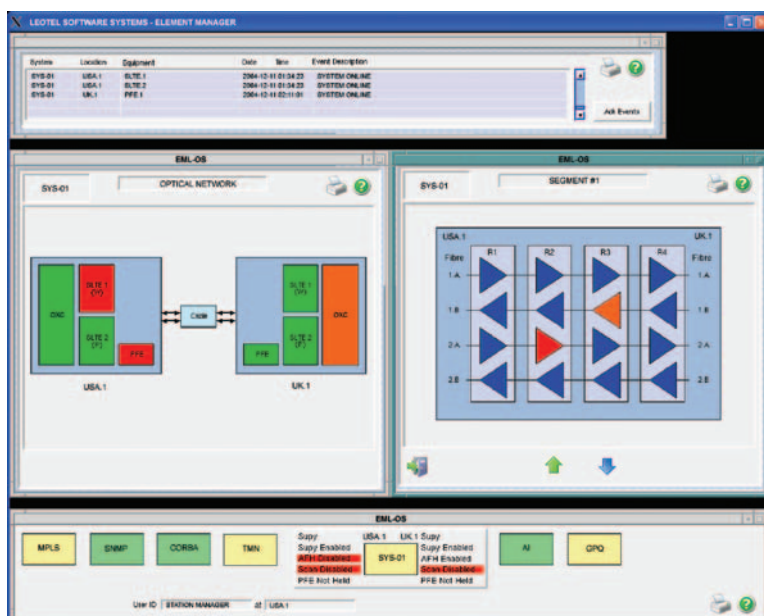
- Experienced technical consultancy for the preparation of “Requirement & Design” specifications.
- Independent review and auditing of existing specifications and designs.
- Professional advice and recommendations on possible improvements and innovations to your existing systems.

Hardware & Software Supply

- Appropriate supply of necessary hardware for contracted levels of management, control and supervision.
- Development of bespoke network management software. Our range of in-house software modules, processes and platform tools allows unique installations to be completed in extremely short time periods.

Installations & Commissioning

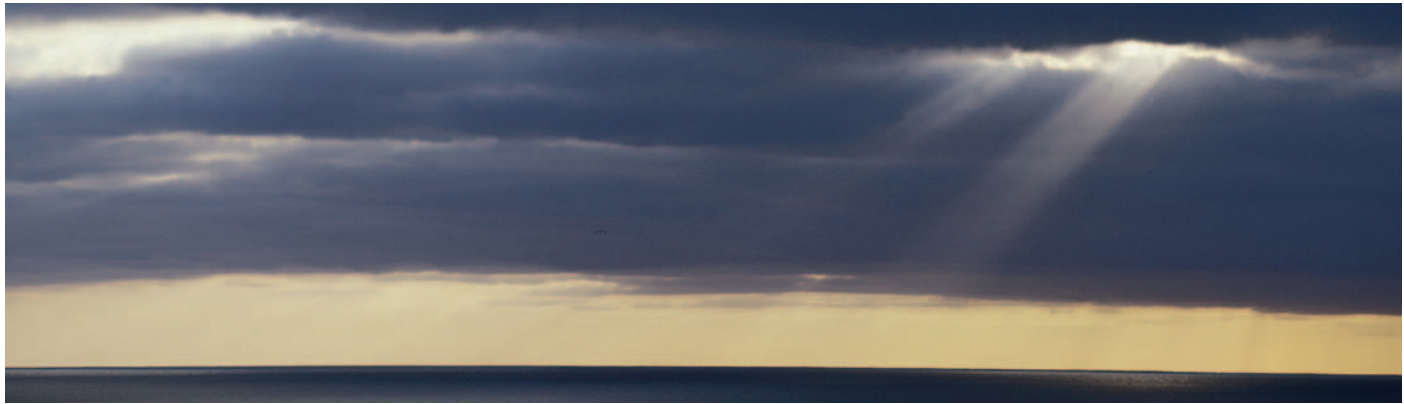
- Each installation planned and agreed prior to commencement.
- Teams work on-site and off-site as necessary to pre-arranged schedules
- Full testing at every component stage of the project until final commissioning and sign-off.
- Full warranty on completed systems.



Ongoing Support

- Yearly contracts on fixed, monthly costs or T&M call out and repair contracts.
- Extensions to hardware and software warranties provided by Leotel.
- ‘Help desk’ facilities ensure that all incidents and work carried out is fully documented and dealt with as quickly as possible.
- Staff available on-site, when required, to your specified call out time.
- Dedicated and secure client login area on our website for access to support status, accounts information, manuals and project documents/drawings.

From rough waves to still waters...

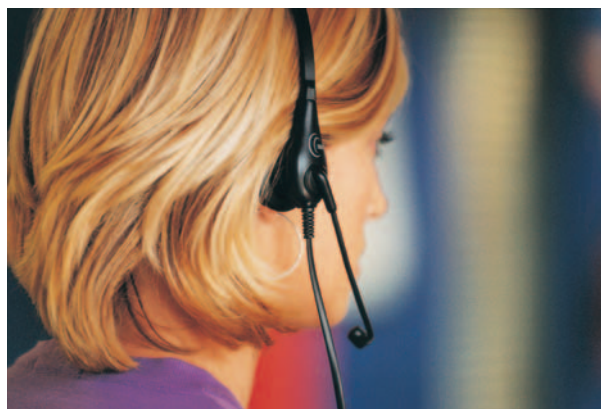


We believe there are five great reasons for contacting us:


- The in-depth knowledge and expertise our staff.
- The facilities available including; software platforms, tools, library of relevant software, testing laboratory and help desk.
- Flexibility of staff – onsite or offsite at any time and any place.
- Our high level of productivity – the risk is low due to a thorough understanding of the standards, procedures and legislation affecting the global network of telecom submarine cables.
- Provable track record with some of the industry’s largest players.


Contact Us

We would welcome an opportunity to come and visit you. We are confident that our approach would be of interest and could assist you in realising a more efficient operation. If you would like to explore this further then please give us a call.



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